



In-Country Market Research For South Korea
GVB RFP 2024-002

GVB RESPONSE TO QUESTIONS

July 12, 2024

GVB OFFICIAL RESPONSE TO QUESTIONS POSED BY 12:00 P.M. ON WEDNESDAY, JULY 10, 2024:

EMAILED QUESTIONS RECEIVED FROM SUN YOUNG JANG ON MONDAY, JULY 8, 2024 @ 3:30PM

1. Budget: Could you please provide any information regarding the estimated budget for this project? In South Korea, government projects typically include a budget limit in the RFP, which helps research firms create efficient survey frameworks. Knowing the budget would be very helpful for us to understand the scope and depth of this project.

GVB RESPONSE: Our procurement process includes a review of all offerors for the Scope of Work provided for the solicited project. From this review, evaluators will rate each offeror based on the criteria set in Section II of the RFP. As a result, the highest rated offeror will be issued with a Notice of Intent to Award. Refer to Section 1.23 Submission of Fee(s) in the RFP. *The Offeror determined to be best qualified will be notified to submit to GVB, at a time specified by GVB and prior to commencement of negotiations, their fee to perform the required services.* If it exceeds the project budget, both parties will negotiate to agree to a mutually satisfactory amended scope of work.

Although GVB does not normally provide estimates, the budget limit is estimated to be no more than USD \$100,000 for this project.

2. Simultaneous Translator for Q&A session in presentation: For the presentation, while I will be delivering my speech in English, would it be possible to have a simultaneous translator present specifically for the Q&A session? The translator would be a staff member from a third-party vendor to ensure better communication.

GVB RESPONSE: Refer to Section 1.11 Presentation by Offerors. *GVB at its sole discretion may ask individual Offerors to make oral presentations and/or demonstrations without charge to GVB. GVB reserves the right to require any Offeror to demonstrate to the satisfaction of GVB that the Offeror has the requisite ability to properly furnish the services and requirements of this RFP. The demonstration must satisfy GVB and GVB shall be the sole judge of compliance. Should oral presentations and/or demonstrations be requested, Offeror must be represented by either the CEO/President and/or the Offeror's official company representative for this account. Offeror may not use service of a 3rd party vendor. Offerors are cautioned not to assume that presentations will be required and should include all pertinent and required information in their original proposal package.*

3. Oral Presentation schedule: Could you provide any tentative dates for the requested oral presentations or demonstrations?

GVB RESPONSE: The submission deadline is by 12noon on July 25, 2024. GVB anticipates completing the evaluation (which includes any presentations or demonstrations) and award process on or before August 9, 2024.

EMAILED QUESTIONS RECEIVED FROM JOSEPH PARK ON WEDNESDAY, JULY 10, 2024 @ 8:57AM

1. I didn't see any expected budget for this project in the RFP. I worry that I am not seeing the whole picture of this process. Is there any more information about the bidding project?

GVB RESPONSE: See response to Question #1.



2. How long will this project be?

GVB RESPONSE: Refer to the RFP - Section 1.0 Primary Intent and Objective, which identifies that this is an annual contract based on our fiscal year operating budget, with the option to renew for an additional two (2) fiscal years, subject to the availability of funds each fiscal year.

3. How often should the result report be submitted?

GVB RESPONSE: Refer to the RFP - Section 1.1 Scope of Work, which lists the type of work that GVB will need from the contractor. Each project assignment, with mutually agreed deliverables and timeline, will be issued by task order.

4. The submission should include "filled out pages 30 to 40" + "proposal." Is that correct?

GVB RESPONSE: For a successful submission of your offer, it is best to carefully read through the Request for Proposals packet. Section I: RFP Overview (to understand GVB and the work we need done). Also, take note of the requirements in Section II: Evaluation Procedure and Criteria. Affidavits are required and should be signed by the authorized signatory for your company. Page 2 of the RFP must also be signed by the authorized signatory. And Section III: Instructions to Offerors provides key information necessary for all contractors to understand our requirements relative to the procurement laws of Guam.

5. Should the proposal include the content from RFP pages 9, 10 and 11?

GVB RESPONSE: See response to Question #4.

CARL T. C. GUTIERREZ
President and CEO

*** NOTHING FOLLOWS ***